

## Introduction and Background

- Crowley Maritime is a **marine solutions, energy, and logistics service company.**
- Dispatch office **monitors and allocates tugboats** to both **assist and escort** ships as they come into the harbour in the
  - **PNW:** Pacific Northwest
  - **LA/LB:** Los Angeles/Long Beach, and San Diego areas.

	Plan Ahead	Longest Distance	Fleet Size	# Jobs per Day	Avg Job Time
PNW	24 hr	12 hr	6	10	1 hr 37 m
LA/LB	2 hr	2.5 hr	4	9	1 hr 27 m

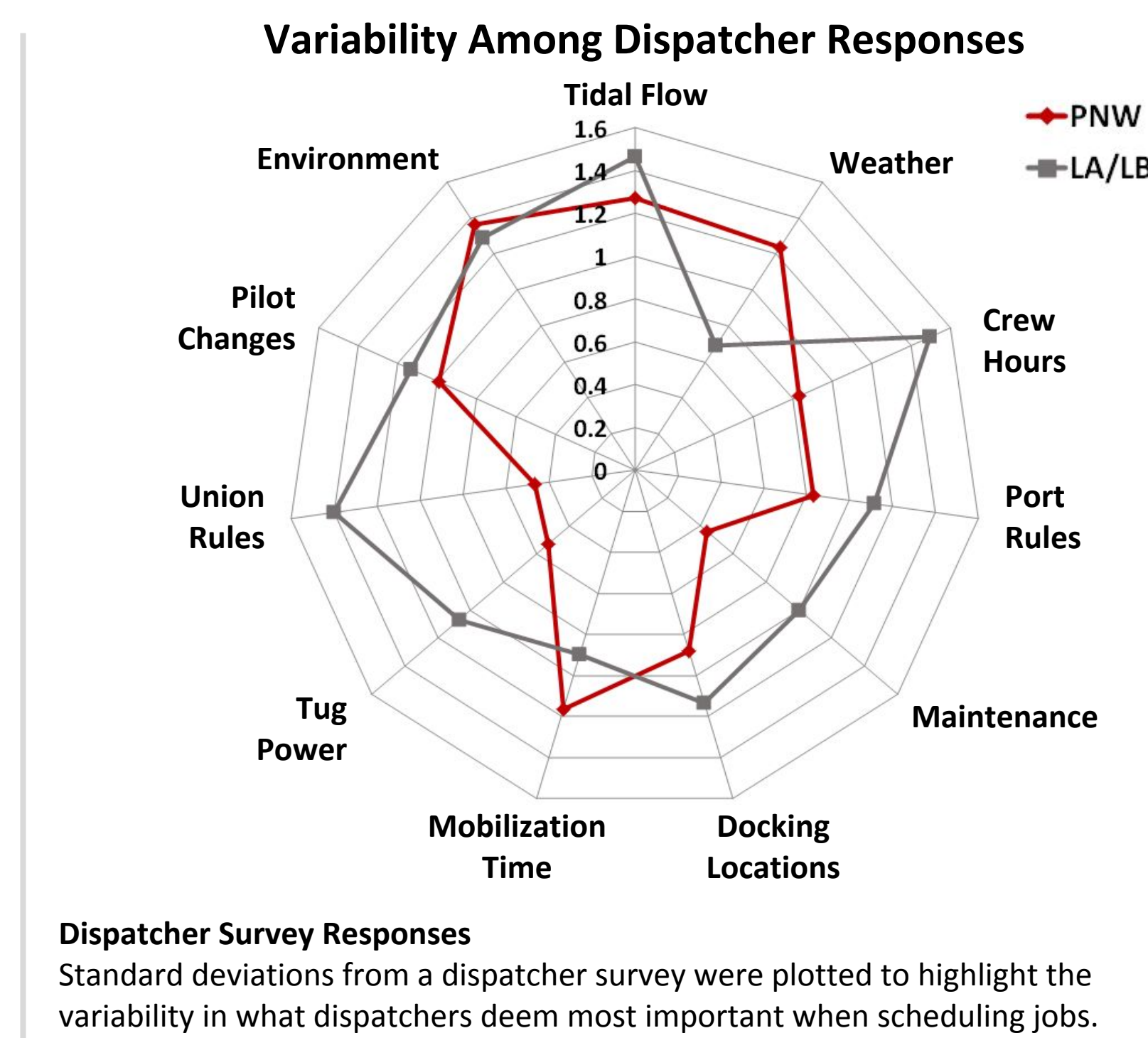
The dispatchers consider **numerous factors** to **optimize the allocation of tugs** and minimize the overall cost for Crowley Maritime

- Including: current schedule, geography, tide, job requirements, port regulations, weather, tugboat capacities, and much more.

## Current State

Scheduling jobs is based on **experience and intuition**, resulting in vastly different solutions from one dispatcher to the next.

There is **little documentation** on how to make dispatching decisions, and a lack of performance metrics to evaluate the success of a dispatcher.



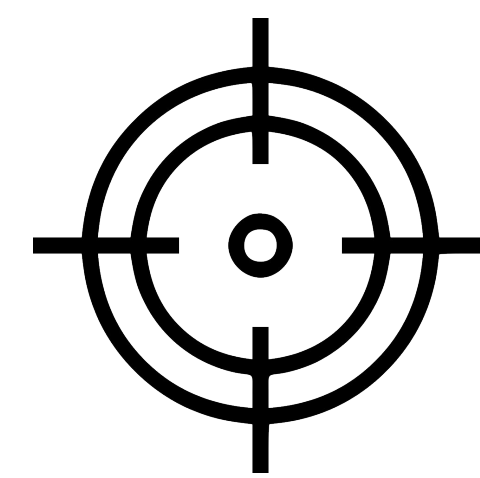
## Project Goal Statement

Define a **standard set of rules** for dispatchers to follow in all scheduling scenarios based off of their **current best practices.**

Use this to create a **foundation for a scheduling tool** that can be used in the future to minimize scheduling conflicts, maximize profits for Crowley, and keep Crowley's customers happy.

## Scope

- Crowley's Seattle Dispatch team
- Both day shift and night shift
  - PNW and LA/LB



## Objectives

Document	Analyze	Determine	Develop	Train
Document current dispatcher behavior	Perform <b>data analysis</b> and incorporate data into decision making	<b>Determine and rank</b> importance of all job scheduling factors and decisions	<b>Develop</b> a comprehensive and detailed description of desired dispatch behavior	Create a <b>training package</b> for new dispatchers

## Methodology

### 1 Form Plan

In order to create the foundation for a scheduling tool for Crowley, we had to learn how to dispatch, and understand all factors that go into scheduling a job. Accomplished by:

#### Collecting Initial Information

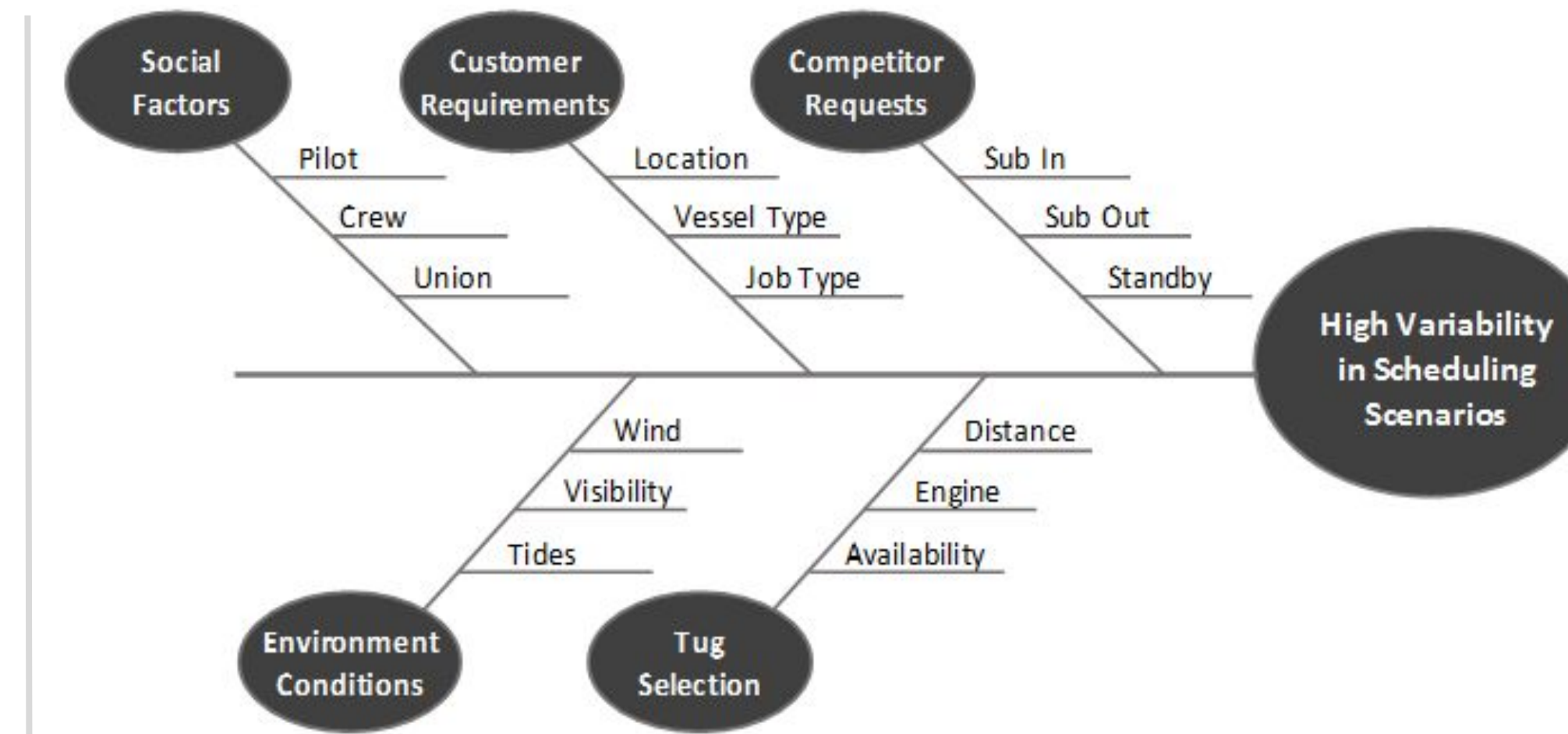
- On site observations
- Q&A sessions
- Dispatch survey

#### Analyzing the Results

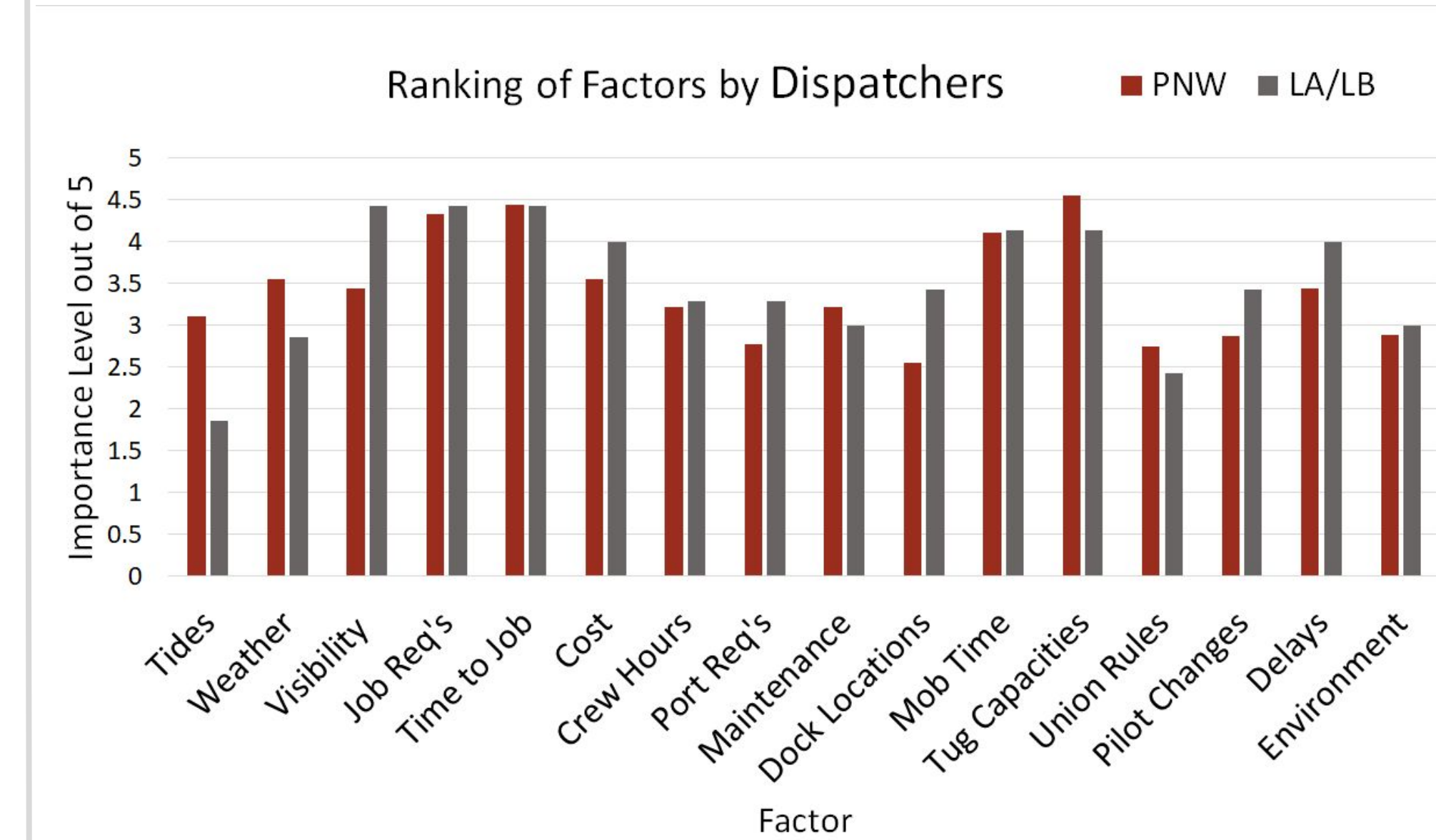
- Ishikawa diagram
- Communication diagram
- Job data analysis
- Quantifying survey responses

This uncovered 3 requirements essential to the success of a scheduling tool, defining what our deliverables needed to be:

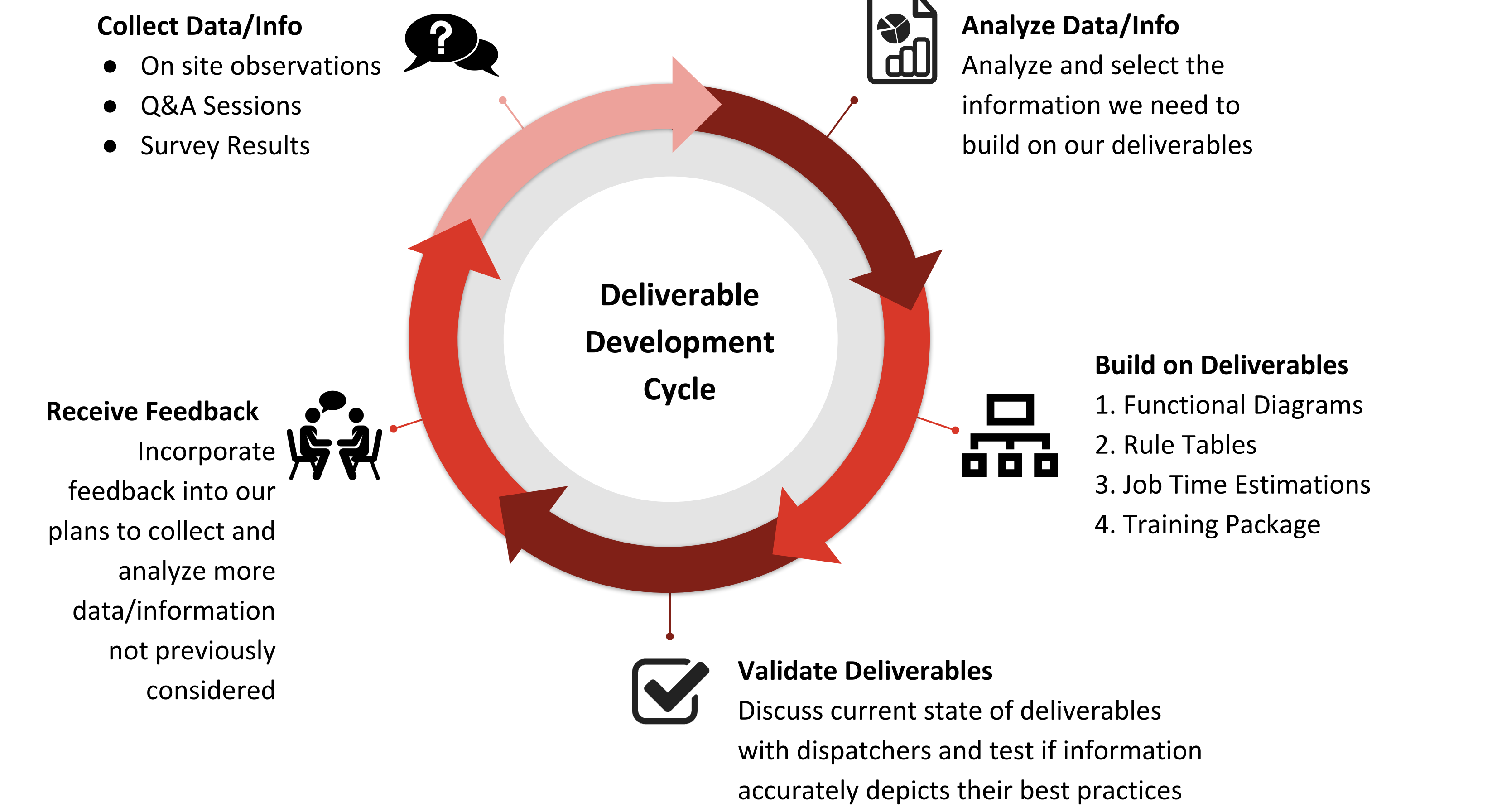
1. A **documented process** to indicate when decisions must be made
2. A standard set of **best decisions**, and their exceptions for every scheduling scenario
3. **Historical data** to back up decisions and reduce variability in dispatcher's judgement



**Ishikawa Diagram**  
 A diagram of major factors affecting Crowley dispatcher decisions.



### 2 Execute Plan



### 3 Close Out Project

- Hand Off Deliverables
- New Dispatcher Training Package
- Dispatcher Feedback Survey
- Provide Future Recommendations

## Results

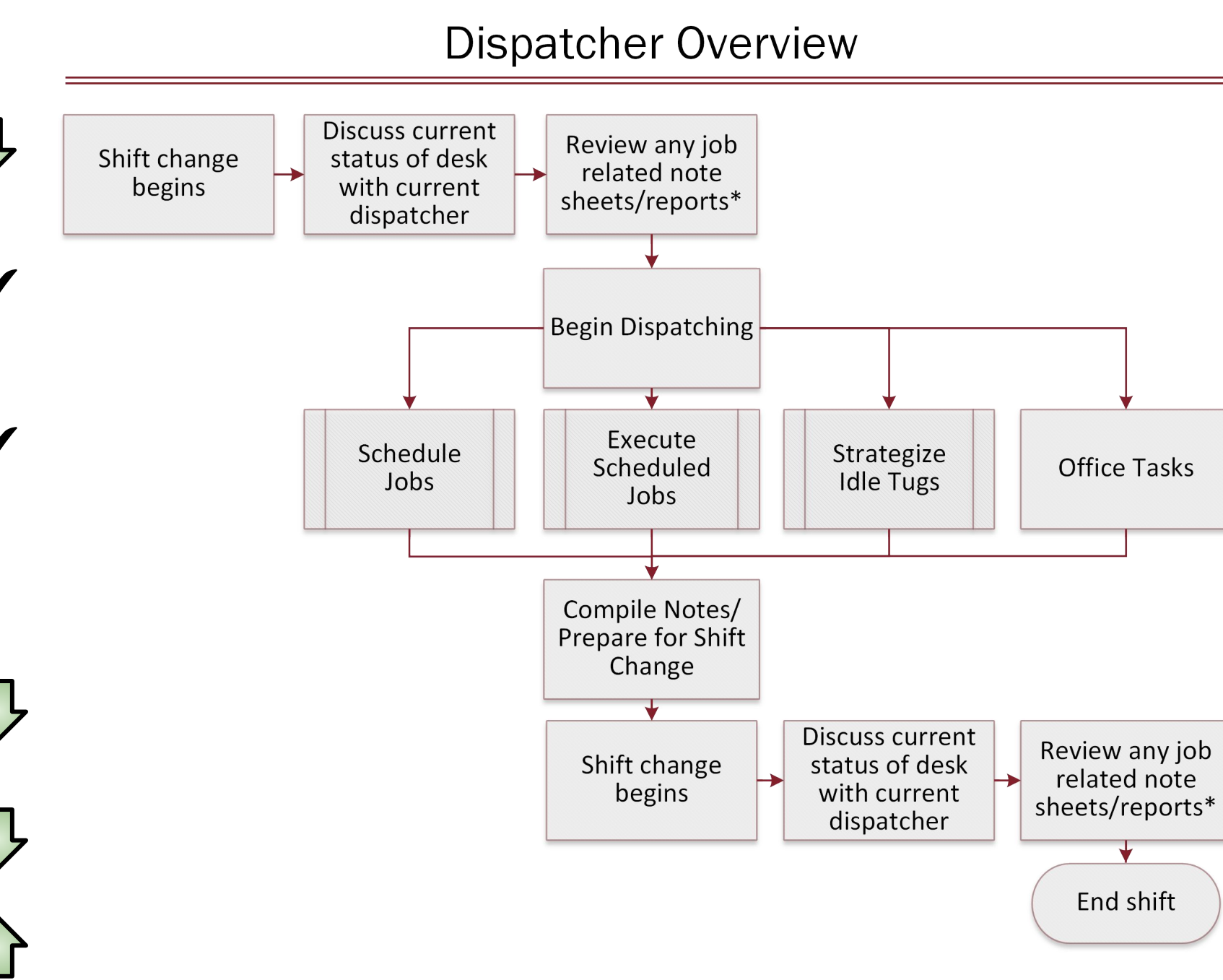
1 Functional Diagrams	2 Rules Table	3 Job Time Estimations	4 Training Package
<ul style="list-style-type: none"> <li>• Provides overview of all aspects of dispatch job</li> <li>• Clearly outlines all steps of the job scheduling process</li> </ul>	<ul style="list-style-type: none"> <li>• A detailed compilation of best practices when dispatching</li> <li>• Provides order to what is most important when scheduling, executing, and strategizing jobs</li> </ul>	<ul style="list-style-type: none"> <li>• References to historical information offering data driven solutions</li> <li>• Provides easy way to identify travel time for all jobs, taking multiple factors into consideration</li> </ul>	<ul style="list-style-type: none"> <li>• Provides all tools (Deliverables 1-3) along with detailed documentation</li> <li>• Enables proficiency in best dispatching practices at Crowley</li> </ul>

### Immediate Benefits:

- Reduced Dispatch Learning Curve
- Creates Basis for Performance
- Enables Continuous Improvement

### Long Term Benefits:

- Job Delays Down
- Sub Outs Down
- Tug Utilization Up



## Conclusion

### Recommendations to Crowley:

- Add new rules to the rules table as novel scenarios arise
- Update the functional diagrams as Crowley's dispatching process changes.
- Train new hires using the rules tables and functional diagrams
- Develop a software tool to assist the dispatch team using our deliverables and data

### Potential Software Products:

- 1 Travel Time Calculator
  - Generates Tug travel time considering:
    - Speed, Weather, Tide Direction, Traffic, Tug Type
- 2 Job Time Estimator
  - Generates job time based on:
    - Job Type, Harbor or Berth, Ship, Tug Type
- 3 Scenario Suggestions
  - Offer several suggestions for tug allocation
  - Ranks suggestions
- 4 Potential Job Finder
  - Analysis of competitors tugs positions and future commitments
  - Alert when a Sub-In is possible

## Acknowledgements

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